

Research Coordinators' Work Group

Thursday, November 1, 2018

12:45 p.m. to 5:00 p.m.

Embassy Room, 2nd Floor

AGENDA

- **Maximizing Profitability in Research**
 - *Incorporating budgeting and contract negotiation*

- **Physician Participation/Methods of Income Distribution**
 - Incorporating doctor's buy-in

- **How to CYA**
 - Incorporating internal QA systems
 - Preparing for Sponsor
 - IRB and FDA audits
 - GCP regulations

- **Marketing**
 - Sponsor, CROs and patients

Open discussion of studies that are in the process of beginning at each site to share leads